



The Chamber Chatter Box

www.bbwichamber.com

The Official Publication of the Brentwood • Balwin • Whitehall Chamber of Commerce - October 2009

President's Corner



According to the Enneagram personality system, people fall into three categories and these categories are dominate motivational factors for our behavior and our decision making process. Although our behavior may change over time, it is rather predictable what each type will do under certain conditions. The three main types are the heart, the head, and the gut. Heart people value relationships and like feeling

emotionally connected. Head people love logic and reasoning. They are the planners. Gut people cut through everything, get to the bottom line, and spring into action. Obviously there is positive and negative behavior associated with each type; and as we go through life, the ideal is to become a balanced, fully functioning person who can draw on the aspects of each type. The enneagram is a reliable human relations tool embraced by business for identifying and capitalizing on your own strengths and others, which is why it is taught at length in graduate schools and management seminars.

As an organization, it is important that the Chamber function on all three levels something for everyone! We can connect with others, experience new relationships, and enjoy our lighter side. Our guest speakers feed our desire for knowledge and intellectual growth. But more than anything, I think most entrepreneurs have mastered the art of getting to the bottom line! They recognize and seize the opportunity to interact at Chamber functions. I know I enjoy connecting with other business owners and learning more about their businesses. And if I have a good experience, I spread the word. That word of mouth advertising is what really helps the bottom line. Chamber membership brings value which will grow your bottom line in a big way.

So, whatever your personality type, we are here for you.

See you at the next luncheon.

Healthy Regards,

Dr. Sean J. Hayes

LUNCHEON AND GENERAL MEMBERSHIP MEETING

October 1, 2009
Bradley House of Catering
5239 Brownsville Road

Noon
(Buffet will open at 11:45)

Guest Speakers
Patty Kreamer
Certified Professional Organizer

and
Michael Scott
Baldwin Borough Chief of Police

Patty Kreamer, CPO® is the President of Kreamer Connect, Inc., a Pittsburgh-based company that works with corporate and individual clients to become more productive and perform better while at the same time simplifying their work and lives.

Michael Scott is the newly appointed Chief of police in Baldwin Borough

Advance reservations requested

Please make a reservation by contacting:

Mary Dilla at: 412-884-1233 or E-mail: secretary@bbwichamber.com
\$15 with reservation \$18 without* and non-chamber attendees

* It is important that we respect our host restaurants and make our reservations timely. Also, if you do not cancel a reservation, you are financially responsible for your commitment. We realize how difficult it is for our hosts to prepare for walk-ons, and as a Chamber we need to take responsibility for no-shows.

Next Luncheon - November 5 - Salvatore's

**Thank You to The Following for Sponsoring
a Teacher for Lunch last month.**

Allemand Concrete and Masonry - Barbara Allemand

Dr. Drain - Mary Halerz

ESB Bank - Sallie Pagano

Hayes Chiropractic - Dr. Sean Hayes

And a special thank you to Sandy Price from Dollar Bank who donated her 50/50 winnings to sponsor five of our teacher lunches.

Thank-you
to our
2009-2010
Chamber Sponsor



THE BANK OF NEW YORK MELLON

WOMEN'S NETWORKING

The monthly luncheon meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on **Friday, October 9, noon, at South Hills Country Club**. Please plan on attending and bring a friend.

Our featured speaker, Lisa Mason DiSalvio of *Firestarters Life Coaching and Seminars* will address this perpetual cycle and how to escape the frustration and instead move forward to the fulfillment of achieving desired results. She will share practical solutions that everyone can begin to do immediately in order to start changing their life and their results. Her talk is applicable to both personal and business life.

We welcome members and non-members. Tables are available for ladies who would like to display products or merchandise. This is a great opportunity to build professional relationships and put your products and services out there. Everyone will pass out cards and brochures and present a one-minute "commercial."

Please make a reservation by contacting secretary, Mary Dilla, 412-884-1233 or email: secretary@bbwchamber.com

Lunch \$15 for Chamber Members
\$18 for Non-Chamber Members
Display Tables - \$10

WOMEN'S NETWORKING will also meet November 13

Mixer

October 15

Maiden Bridge Apartments Party Room
100 White Hampton Lane
5 - 7 PM



Enjoy the hospitality of Maiden Bridge/Royal Mile by joining us in this networking opportunity to meet other chamber members.

Please make a reservation by contacting secretary, Mary Dilla, 412-884-1233 or email: secretary@bbwchamber.com

CHAMBER SPOTLIGHT

Legacy Lanes
5024 Curry Road
412-653-BOWL (2695)

Legacy Lanes Family Entertainment Center, located on Curry Road in Baldwin, offers a unique variety of bowling and family entertainment like none other. The features of Legacy Lanes include 24 traditional bowling lanes, 7 lanes in the bar and restaurant as well as 12 H.D. flat screens with theater style seating, a full service restaurant, a 3,000 square foot arcade and gaming area as well as a 1,600 square foot Laser Tag arena for kids of all ages, 2 birthday party rooms for hosting children and adult parties, a full service bowling supply and pro shop as well as a full service trophy and award shop. Legacy Lanes was purchased in August 2008, by David and Jennie Schultz and by Bill and Melissa Scheiwer, and was reopened for business in May 2009. Together, they bring a unique mix of experience to the business in bowling as well as restaurant management and corporate business management. "We look forward to bringing bowling back to the Baldwin area, as well as creating an entertaining place to host kids parties, corporate outings, outdoor events, charity events and other social activities". You can also check us out on the web at www.legacylanes.us.

Jennie Schultz
Jennie.schultz@legacylanes.us

51 COMMUNITIES GOLF OUTING



Thank you to all of the golfers who participated in the September 21st outing, the members and businesses who donated prizes, and all of the volunteers who made the day successful.

We truly appreciate your support.
Bob McKown - Co-Chariman
Ben Lodico - Co-Chairman

WELCOME - New Members!

Legacy Lanes
Jennie Schultz
5024 Curry Road
412-653-2695

Silk Road
Thuy Lieu
Caste Village
412-881-7788

J. Cassidy & Co.
Ellen Hancovsky
159 Divine Drive
412-884-1955

Case / Sabatini
Michael Roth
470 Streets Run Rd.
412-881-4411

Light Brothers
Russ Kiefer
4680 Clairton Blvd.
412-886-0300

OFFICERS

President **Dr. Sean Hayes**
Vice President **Tom Caste**
Secretary **Mary Dilla**
Treasurer **Chris Woods**

BOARD OF DIRECTORS

<i>Barb Allemang</i>	<i>Chas Juran</i>	<i>Maggie Schmotzer</i>
<i>Tom Caste</i>	<i>Mary Halerz</i>	<i>Rick Schneider</i>
<i>Dottie Coll</i>	<i>Sean Hayes, D.C.</i>	<i>John Slater</i>
<i>John Frombach</i>	<i>Debbie Maddock</i>	<i>Chris Woods</i>