



The Chamber Chatter Box



www.bbwchamber.com

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President's Corner



It is not uncommon to make resolutions at the beginning of each New Year in an effort to try and better ourselves as people – to lose weight, to be nicer, to swear less, to be better organized, etc... Why not take the resolution idea a bit farther and try to make some improvements in our businesses as well. With that in mind I have come up with a couple of starting points, with some help from

Mike Ference, to try out for a better 2010 in business.

Resolve to get more involved – whether you want to improve your personal life, your business or your community- get out and become involved. Actively participate in your Chamber, your church, Industry trade associations, and / or contribute your time to a cause that you believe in.

□ Make good use of educational resources, such as Community College of Allegheny County or Ray Vargo and Pitt's small business resource center. Seek out a mentor in your own field of business, or another business owner whose success you would like to emulate.

□ Do more business with companies that recognize your value. If you are able to do anything that would benefit a local business and help to grow. Seek out those with the same attitudes and work ethic as you and enter into a partnership, whereby you help each other and truly want to see the other grow, instead of just seeing what you can get out of the relationship.

□ Commit yourself to better health. If you are not healthy in mind, body, and spirit, you are unable to give your business the attention that it both needs and deserves. Being unhealthy robs you of your time and your energy that you can be putting into growing your business and having a healthy bottom line. Go beyond the common resolutions to lose weight and to exercise more that always seem to fizzle out a couple of months down the road. Strive for true health and wellness – drink plenty of water, enjoy a balanced diet, take vitamins, schedule check-ups, get off of the couch and exercise more. Remember, it is easier to stay well than it is to get well.

□ Be grateful. Each day take some time to reflect on all of the blessings that you have in your life, and be truly thankful for them. Express your gratitude and your thanks to those who have helped you along the way. Let your customers know that they are appreciated and valued and they will be more likely to want to share there experience with others.

Healthy regards,
Dr. Sean J. Hayes

LUNCHEON

GENERAL MEMBERSHIP MEETING

February 4, 2010



Napoli's Restaurant
3600 Saw Mill Run Blvd.
Brentwood, 15227

Noon

In honor of President's Day,
Our guest is **Young Abe Lincoln***

History buffs: Here is an opportunity to have all your questions answered by the man in the stove pipe hat. Come prepared.

*Young Abe Lincoln is sponsored by Dottie and Ray Coll, **TWO MEN AND A TRUCK®**. If you are in interested in arranging for Young Abe to visit your organization, he can be reached at rickmyoga@yahoo.com.

Please make a reservation by contacting:
Mary Dilla at: 412-884-1233 or E-mail:
secretary@bbwchamber.com

\$15 with reservation
\$18 for Non-Members and those without a reservation
Next Chamber Luncheon - March 4, Salvatore's, 5001 Curry Road, Baldwin Borough, 15236.

2010 Chamber Awards

Nomination forms are posted on the website: www.bbwchamber.com.

Deadline for Nominations has been extended to
February 5, 2010

Return your completed nominations via email, fax or mail to: Mary Dilla, Secretary@bbwchamber.com, Fax: (412-207-4840) or mail to 3501 Brownsville Road, Pittsburgh, Pa 15227.

Thank-you
to our
2009-2010
Chamber Sponsor



THE BANK OF NEW YORK MELLON

WOMEN'S NETWORK



February 12, 2010
Noon
South Hills Country Club
4305 Brownsville Road, Whitehall

The monthly luncheon meeting of the Women's Network of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on Friday, February 12, noon, at South Hills Country Club.

Ladies, if you are ready to set GOALS for the New Year that you can really achieve, this is the luncheon for you! Please bring your paper & pen & let's get it done. Presentation by Marty Murray, Unfranchise Consultant.

Please plan on attending and bring a friend. We welcome members and non-members. Tables are available for ladies who would like to display products or merchandise. This is a great opportunity to build professional relationships and put your products and services out there. Everyone will pass out cards and brochures and present a one-minute "commercial."

See you at South Hills Country Club, noon!
Lunch - \$15 -- Bring a friend!
Lunch for Non-Members -- \$18
Display Table -- \$10

Please make a reservation by contacting our secretary:
Mary Dilla at: 412-884-1233 / secretary@bbwchamber.com
Next Women's Network Meeting Friday, March 12th



Chamber Member News!

Brian Graham has joined the **McIlrath Insurance Agency** in the position of sales representative, specializing in life insurance, annuities and business protection strategies. He comes to us from the Western & Southern Financial Group.

Richard Healy has joined **Donnelly-Boland and Associates** and will oversee the firm's human relations, information technology and administrative staff. Healy brings more than 30 years experience to the role. His experience spans accounting, finance, treasury, human resource, risk management and IT operations.

Congratulations to **Dottie Coll, Two Men And A Truck**, for being named one of the top 25 women in business for 2010 by the Pittsburgh Business Times. Dottie will be one of the women business leaders featured in the March 12 supplement of the Pittsburgh Business Times.

WELCOME - New Member!

Holiday Inn Express & Suites
3122 Lebanon Church Road, West Mifflin
Elizabeth A. Wakeley 412-469-1900

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Vice President **Tom Caste**
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CHAMBER SPOTLIGHT



Donte's Pizzeria
6409 Brownsville Road
South Park

Donte's Pizzeria, located in South Park, was opened in May 2006 by Dwaine and Denise Marasco. Dwaine has worked in the pizza business his entire life and always dreamed of opening his own store one day.

Donte's is a family friendly establishment that focuses on quality food and excellent service. The meatballs are made from scratch, the dough is hand tossed, the cheese is always fresh, and the pizza and pasta sauces are homemade.

The menu selection includes an array of salads, calzones, an assortment of hoagies, and numerous side items. We offer several pasta dishes and sauces and specialty pizzas.

There are several Donte's Own! items such as Breadstix, Steak-n-Egg Hoagie and a Donte's Salad. We also have a kids menu and a party tray menu as well.

Donte's has seating for over 40 people between the dining room and the game room. The game room contains several arcade games, including air hockey, gumball and candy machines, and 2 TV's.

The private game room can hold additional seating and is available for meetings or parties. Keep in mind Donte's is BYOB when booking!

We are open 7 days a week. Daily Specials are offered as well as five \$5.99 lunches daily from 11 to 4.

Learn more about us at our website:

www.dontespizzeria.com

Sign up for Members Only email club online to receive our Newsletter and special discounts.

We are on Facebook ~ Become a Fan!

Looking forward to serving you soon -

Denise and Dwaine Marasco
412-655-2004

MIXER

February 18, 2010
5:00 to 7:00 PM



Napoli's Restaurant
3600 Saw Mill Run Blvd.
Brentwood, 15227

Don't miss this opportunity to network with fellow chamber members. RSVP to Mary Dilla: secretary@bbwchamber.com or 412-884-1233.

COMING SOON . . .

Minutes to the meetings of the BBW Board of Directors will be made available on the website (www.bbwchamber.com). Minutes will be posted after approval by the BOD.