Chris Woods and Mark Mikolaj formed Jefferson Financial Group in 1992. Chris's son Nathan joined the firm in 2014. At Jefferson Financial Group we believe that a comprehensive financial analysis is the foundation to building wealth. For each client we conduct a thorough financial evaluation to establish goals and objectives. The resulting financial analysis allows us to formulate strategies to assist our clients in reaching their goals. While a financial analysis cannot guarantee success, we do believe that a financial plan can significantly increase the probability of clients attaining their financial objectives.

Chris and Nathan are Registered Investment Advisor Representative's offering securities and advisory services through Lincoln Financial Securities Corporation "Member SIPC". They develop an overall coordinated investment strategy that incorporates an individual's risk tolerance, time, tax bracket, and income needs. Their investment management processes utilize Asset Allocation Models to ensure clients are well diversified and they do not subscribe to day trading. Their comprehensive financial analysis includes, but is not limited to, the following key areas: financial position (i.e. review of cash flow, assets and liabilities) and protection planning (i.e. review of life insurance needs and group benefits, disability, and long term care insurance).

Should you like a no-cost, no obligation review of your financial objectives please contact: Chris or Nathan Woods at 412-882-9955 or nwoods@securitiesmail.com

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