



The Chamber Chatter Box



www.bbwchamber.com

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PRESIDENT'S CORNER



"A Lesson from Edison "

Do you feel that half the things you do turn out all wrong? If so, take heart, because today I'm going to tell you how to fail successfully.

Most people know the story about Thomas Edison failing over 9,000 times before he got the light bulb right. Edison

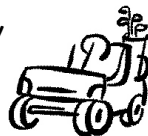
was interviewed by a young reporter prior to his discovery, who boldly asked him if he felt like a failure and if he ever thought he should give up. Perplexed, Edison replied, "Young man, why would I feel like a failure? And why would I ever give up? I now know definitively over 9,000 ways that an electric light bulb will not work. Success is almost in my grasp." And shortly after that, with over 10,000 attempts, Edison invented the light bulb.

You see, we should not be afraid to give something a go or be afraid to fail. In fact, for us, the only real failure is not trying at all. It turns out that people really don't remember the times Edison failed and they don't remember the projects he started that, for one reason or another, didn't work out.

The fact is, successful people try more things more often than average folks do. Whether it's playing, inventing light bulbs or building an international business, if you attempt enough things, you're going to succeed a lot. One other thing is certain: If you don't try anything, you are guaranteed to fail. So go for it!

Healthy Regards,
Dr. Sean J. Hayes

**6TH ANNUAL COMMUNITY GOLF DAY
SOUTH HILLS COUNTRY CLUB
MONDAY, JUNE 20, 2011**



**\$65.00 PER PERSON INCLUDES GREEN FEES & CART
TEE TIMES AVAILABLE FROM 8:00 AM TO 3:30 PM
ONE PLAYER MUST BE A RESIDENT OF BRENTWOOD, BALDWIN OR
WHITEHALL BOROUGH**

**FIRST COME, FIRST SERVE!
TO SCHEDULE A TEE TIME CONTACT MARY DILLA AT
SECRETARY@BBWCHAMBER.COM**

**Additional information on chamber events can be
found on our website at www.bbwchamber.com.**

LUNCHEON AND GENERAL MEMBERSHIP MEETING

June 2, 2011

**South Hills Country Club
4305 Brownsville Road**

**Guest Speaker: Arnold M. Epstein, esquire
BRENNAN, ROBINS & DALEY, P.C.**

**Allegheny County Real Estate Tax Assessments
Past, Present & Future?**

There will be a discussion and a question period of the Past and Present state of real estate tax assessments in Allegheny County. Presented by Arnold M. Epstein, Attorney for Brennan, Robins & Daley, P.C.

Brennan, Robins & Daley, P.C. is a general practice law firm with offices in Downtown and Brentwood that has been in continuous existence for more than 50 years. The firm concentrates its practice in commercial and residential real estate transactions with particular emphasis in the area of tax assessment appeals.

**Don't forget to make your reservation for the luncheon!
\$15 with reservation**

\$18 Non-Members and those without a reservation
Contact Mary Dilla at 412-884-1233 or email:
secretary@bbwchamber.com

Board of Director Nominees

At the June 2nd Chamber General Meeting Luncheon, we will elect four members to the Board of Directors for a three year term. The following chamber members have been nominated:

Barbara Allemang - Allemang Concrete & Masonry, Inc.
Dottie Coll - Two Men And A Truck
Mary Ann Laudato - Pittsburgh Asphalt Company
David Schultz - Legacy Lanes

**To volunteer some time in the Chamber booth during
upcoming Community Day's, contact Mary Dilla.**

Thank-you
to our
2010-2011
Chamber Sponsor



THE BANK OF NEW YORK MELLON

WOMEN'S NETWORKING

June 10, 2011
South Hills Country Club
4305 Brownsville Road, Whitehall

The monthly meeting of the Women's Networking Luncheon of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on Friday, June 10, noon, at South Hills Country Club. Please plan to attend and bring a friend. We welcome members and non-members. Tables are available for ladies who would like to display products or merchandise. We meet regularly on the second Friday of each month.

Guest Speaker: Writer, Barbara Killmeyer,
author of: *It's Nobody's Business but Yours.*
Her topic is: *Your Attitude for Success and Putting Your Best Foot Forward*

Lunch - \$15 - Bring a friend!
Lunch for Non-Members - \$18 Display Table \$10

Please make a reservation by contacting our secretary:
Mary Dilla at: 412-884-1233 / secretary@bbwchamber.com

Save the Date! 51 Communities Golf Outing Monday, September 19, 2011 South Hills Country Club

Mark your calendar for the 9th annual 51 Communities Golf Outing. If you are interested in working on the event, sponsor or contribute in some way, contact Bob McKown at rjmckown@gbaco.com or Rita Day rrday@gbaco.com (412-885-5045), Mary Halerz at mary@calldoctorrain.com (412-390-7555) or Mary Dilla at secretary@bbwchamber.

MIXER - THURSDAY, JUNE 16TH
5:30 - 7:00 PM

MAIDENBRIDGE/CANNONGATE APARTMENTS - POOL PLAZA

100 Hampton Lane (off Weyman Road) - Whitehall
Don't miss this opportunity to meet and network with fellow chamber members. - Refreshments will be served.
Please RSVP To Mary Dilla: secretary @ bbwchamber.com
Questions? Directions?
Contact Janet Schnuth (Maidenbridge@caste.cc)
412-885-4100

CHAMBER SPOTLIGHT

AMERICOM

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I have listed some ESI features that would be beneficial to you and your staff they are as follows:

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 - Verbal User Guide
 - Missed Caller ID* stores last 25 calls placed at each phone
 - Off-premises "reach-me" can let someone forwarded to a voice mail box still reach the called party at a designated number.
 - Urgent Message Notification
 - Quick Group for easily moving a voice mail message to other mailboxes
 - Message Recycle Bin remembers & can restore each mailbox's 10 most recently deleted messages
 - Built-in Voice Mail created by ESI (fully integrated, meaning more reliable)
 - Remote programming
 - 3 Music On-Hold sources
 - Shared-Office Tenanting allows multiple offices to use same telephone system.
 - Esi-Link allows up to 100 offices to be connected & Remote Phones.
 - Presence Management offers presence status, call control, entrance security, & documented tracking of users' work hours and attendance history.
 - 911 call placed at any phone alerts the front desk.

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WELCOME - New Members!

Calabria's Restaurant
Michael Calabria
3107 Library Road
412-885-1030

Keller Williams Realty
Sharyn Elliott
1500 Oxford Drive Sut.300
Sharynellott@verizon.net
412-512-3272

OFFICERS

President **Dr. Sean Hayes**
Vice President **Deborah Maddock**
Secretary **Mary Dilla**
Treasurer **Barb Allemang**

BOARD OF DIRECTORS

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Julie Beck **Mary Halerz** **Steve Gardiner**
Dottie Coll **Sean Hayes, D.C.** **Shannon Martinez**
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