



# The Chamber Chatter Box



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## PRESIDENT'S CORNER

BBWCC Members,

HAPPY NEW YEAR!!! It is hard to believe that another year has come and gone. I hope that 2014 was all that you had hoped and planned it would be. The key word here is "Planning". Keep in mind that to be successful we cannot just wish and dream. We need to PLAN. Once a goal is written down then you must put a plan of action in place to assure your success. As success oriented people part of our plan should include networking. One of the best places to do that is through our chamber of commerce. I would like to suggest a new year's resolution for all of us. My suggestion is to set a goal for how many chamber lunches and events you plan to attend in 2015. Write the goal down and stick to it! Maybe you would like to volunteer more time to helping the chamber grow or you simply want to meet one new person that you have the opportunity to serve and do business with in the new year. Whatever your goal is write it down and commit to it. Your business will grow and the chamber will benefit from your talent and commitment as well. I can tell you that in my brief time in business the BBWCC is without question the best organization for networking that I have seen. I am involved in quite a few networking groups and our chamber is the most professional and friendliest by far. We should be very proud of what we have built. Keep in mind that there is still so much more we could do to benefit our members in the community so please consider what your contribution to our chamber will be in 2015.

*"What lies behind you and what lies in front of you pales in comparison to what lies inside of you." Ralph Waldo Emerson*

May God Bless you in 2015 and I wish all of you a Happy and Prosperous New Year!!

Steve Gardiner

## LUNCHEON & GENERAL MEMBERSHIP MEETING

**January 8, 2015**

### The Georgetown Centre

526 East Bruceton Road  
Pittsburgh, PA 15236

Noon

### Guest Speaker

Bob Cranmer, Author  
"The Demon of Brownsville Road"

"The Demon of Brownsville Road" is the story of a family who fought for their home on Brownsville Road against an evil entity that possessed it – and won. This story as told by Bob Cranmer, a former army officer and former political figure in Allegheny County.

### Advance reservations requested

Email Mary Dilla: [secretary@bbwchamber.com](mailto:secretary@bbwchamber.com)

\$20 with reservation

\$25 without reservation and non-members

## Membership Dues Renewal and Directory Updates

Membership dues renewals are now due. Please be sure to complete the bottom portion of your invoice with any changes or updates for your business. This information will be used to update the directory before going to print February 1st. **To be listed in the directory, membership dues must be paid no later than January 15th!** If you have any questions, please contact Mary Dilla at [secretary@bbwchamber.com](mailto:secretary@bbwchamber.com)

## THE POLAR PLUNGE



Thank you John Slater and the polar crew as they take on the mighty Monongahela January 1st! Any and all interested in participating in, or helping to support the Chamber, EDS, and BBOA via the Polar Plunge, contact John at 412-881-4100 or [jslater@johnfslater.com](mailto:jslater@johnfslater.com). You can pledge your support at <https://www.booster.com/polar-plunge>.

## WOMEN'S NETWORKING LUNCHEON

January 9, 2015  
Noon  
South Hills Country Club

The monthly luncheon meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on **Friday, January 9, noon, at South Hills Country Club**. Please plan on attending and bring a friend. We welcome members and non-members. Everyone will pass out cards and brochures and present a one-minute "commercial."

### Guest Speaker

**Rebecca U. Harris**

Director, Center for Women's Entrepreneurship  
**Chatham University**

### ***Why Women Need to Take Risks in Business to Succeed!***

Rebecca has over 20 years of experience as an entrepreneur, consultant, and marketing specialist. She has started and managed a number of businesses, consulted on business development, marketing, sales management and strategic planning, and has worked for several non-profit organizations.

Rebecca holds an MBA in marketing from The Fox School of Business at Temple University and a Bachelor of Science degree in communication studies from Northwestern University.

**Lunch for Chamber Members - \$20 - Bring a friend!**

**Lunch for Non-Members - \$25**

**Display Table \$10**

Please make a reservation by contacting our secretary  
Mary Dilla at [secretary@bbwchamber.com](mailto:secretary@bbwchamber.com).

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### Welcome New Members!

#### **South Hills Interfaith Ministries (SHIM) -**

Tim Brown & Ann Cullan - 412-854-9120

#### **Style Exchange Boutique**

Dana Mazzarini—(412) 881-1171

### Welcome Back Past Members!

#### **All Pro Embroidery & Screen Printing -**

Matt Rohm & Ashley Kostial—412-942-0735

#### **Princess Lanes**

Jeff Harrison—412-882-5557

#### **2014-2015 Officers**

President .....Steve Gardiner, Eber & Associates Insurance  
Vice President .....Mary Ann Laudato, Pittsburgh Asphalt  
Treasurer .....Sean Hayes DC, Hayes Chiropractic  
Secretary .....Mary Dilla

## BUSINESS SPOTLIGHT



### Angels and Beyond

On behalf of the families served by SHIM, we want to thank the Chamber for helping to make our 2014 Angel Emporium a success. This year, 996 individuals – adults and children – received holiday gifts thanks to generous donations from the community.

Over the past four years, the Brentwood Baldwin Whitehall Chamber has contributed more than \$3,000 in cash and trunk loads of food and holiday gifts to support SHIM's mission. What this means to us at SHIM is that your vision to make the community a better place to live is realized because of you – local business people who come together to "walk the talk."

As we move into the New Year – we hope we can count on your continued support. Our second annual "Sack Hunger" campaign officially kicks into gear on February 1 and our goal this year is even bigger. Locally Neishloss & Fleming, Inc. and The Casey Family Foundation have combined forces to match contributions during the six-week campaign up to \$30,000. This amazing matching means that every dollar donated to SHIM's food pantries during the campaign immediately doubles. Chamber members can participate by hosting food drives and SHIM will provide all the necessary tools. Call Tim or Ann at SHIM [(412) 854-9120 x28 ] for more information!

Again, thank YOU – the Chamber members, business owners, professionals and residents – who understand the importance of vibrant communities and the need to "take care of our own." We simply could not do it without you.

Warmly  
Jim Guffey  
Executive Director  
SHIM  
5301 Park Avenue  
Bethel Park, PA 15102

#### **Board of Directors**

|                    |                  |                  |
|--------------------|------------------|------------------|
| Amy Burch          | Steve Gardiner   | Debbie Maddock   |
| Margie Benson      | Sean Hayes       | Terry Unger      |
| Dottie Coll        | Mary Ann Laudato | Virginia Weida   |
| Christine Crompton | Randy Lutz       | George Zboyovsky |