



# The Chamber Chatter Box



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## PRESIDENT'S CORNER



Our Chamber is continuing the momentum of growth we have seen over the last year with 3 new members joining this month! Our "Love Your Chamber" event held last Wednesday was small but mighty. Despite the small crowd, we managed to recruit two new members! Thank you to those who attended. To those who did not, remember you can bring a prospective member to any lunch or event at any time.

I also would like to thank the members who attended the October "You are the Speaker" lunch. This unique lunch meeting allowed everyone to have extended time during pass the mic to talk in depth about their business and their role in it. Most impressive was the number of referrals that happen within our great chamber. Everyone does such terrific job of networking and using the services of their fellow members.

On another important note, there are only a few days left before the November elections. With this confusing election, it is more important than ever to vote. The National Small Business Association states that when it comes to key issues, Republican and Democratic small-business owners agree that controlling health care costs and tax reform are important and have contacted their elected officials on these issues at some point. Economic uncertainty continues to be the most significant challenge facing small-business owners today, followed by cost of health insurance benefits, decline in customer spending, and regulatory burdens. The number one issue small business wants Congress and the administration to address is reduce the national deficit, followed by end the partisan gridlock and work together. Please remember to exercise your right to vote this November 8<sup>th</sup>.

Looking forward, there are many events planned in the next several months including holiday celebrations. Come out and support your chamber, meet the new members and most important, enjoy the friendships and company of your fellow chamber members.

All my best for your continued success,

President

## LUNCHEON & GENERAL MEMBERSHIP MEETING November 3, 2016

### South Hills Country Club

4305 Brownsville Road  
Pittsburgh, PA 15227

Noon

Guest Speaker

**Steve Mazefsky**

*President of Business Development*

**Litigation Solutions, Inc.**

Steve Mazefsky is a life-long Pittsburgher, living in the South Hills most of his life. He founded Litigation Solutions in 1999, and they grew from three employees to nearly 300 in 29 states since that time. Litigation Solutions offer a national fraud management solution to insurance carriers, law firms, and employers, as well as litigation support services. They are now a subsidiary of York Risk Services Group, and are located in Brentwood Town Center. Steve's discussion will outline the basics of the types of insurance fraud, and its cost to the insurance industry, and ultimately to every family in our country. Steve hopes to raise awareness of this issue to help in our efforts to combat it.

### Advance reservations requested:

\$20 with reservation

\$25 for non-members and those without a reservation

Contact Mary Dilla - secretary@bbwwchamber.com

*Next luncheon and general meeting*

*December 1st at The Georgetown Center*

*Guest Speaker: Gisele Fetterman*

*Founder of the Braddock Freestore and Co-Founder of 412 Food Rescue*



## South Hills Interfaith Movement (SHIM) Introducing Angel Emporium 2.0

Over the past several years, the need for basics has grown significantly, that SHIM has re-imagined the program to serve the increasing number of families. Through SHIM's new and improved Angel Emporium 2.0, they will be collecting select gift cards instead of physical gifts this year.

By changing the program to solely accept gift cards, parents can experience the joy of holiday shopping while choosing the most appropriate gifts for their children.

SHIM will collect gift cards in \$25 increments from Giant Eagle, Target, Wal-Mart, Amazon, Visa or MasterCard, and distribute them to our families at a Holiday Celebration in November. SHIM is also collecting cash donations to purchase additional gift cards for the program. You can give online at [shimcares.org](http://shimcares.org): designate your gift to Angel Emporium 2.0, or take your gift card or donation to any Brentwood Bank location now through the end of November.

South Hills Interfaith Movement  
5301 Park Avenue, Bethel Park, PA 15102  
412-854-9120

## WOMEN'S NETWORKING LUNCHEONS



**11<sup>th</sup> Annual Holiday Bazaar**  
**Friday, November 11th**  
**11:00 AM**  
**South Hills Country Club**

The monthly luncheon meeting\* of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on **Friday, November 11, 11 AM, at South Hills Country Club**. Please plan on attending and bring a friend. We welcome members and non-members.

To help us with our holiday shopping, and to provide greater opportunities for local and home-based businesses, the monthly meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce is hosting our 10<sup>th</sup> Annual Holiday Bazaar.

**We will have lots of great shopping!**

*If you or any of your friends are looking for new marketing opportunities to showcase your products and services, please reserve a table and share this information. Display tables are limited and will be reserved on a first come first served basis. **Deadline to reserve a display table is November 4.***

We will once again hold a raffle at the luncheon with the money raise going to the SHIM (South Hills Interfaith Movement) food pantry. Please bring a prize item to donate. It can be a promotional item from your business, a gift card, or anything you would like to donate. We will sell raffle tickets and when your number is drawn, you can choose your prize!

**See you at South Hills Country Club, 11 AM!**

Lunch for Chamber Members - \$20 - Bring a friend!  
 Lunch for Non-Members - \$25  
 Display Table\* \$10

**Please make a reservation by contacting our secretary  
 Mary Dilla at [secretary@bbwchamber.com](mailto:secretary@bbwchamber.com)**

### Welcome New Members!

**Mastroianni Construction—Frank Mastroianni**  
 412-889-3472, [mastroianniconstruction@gmail.com](mailto:mastroianniconstruction@gmail.com)

**Peacock Keller & Ecker, LLP—Kate McCoy**  
 724-225-5871, [kate.mccoy@peacockkeller.com](mailto:kate.mccoy@peacockkeller.com)

**Huntington Bank—Sandra G. Price**  
 412-335-6896, [Sandra.price@huntington.com](mailto:Sandra.price@huntington.com)

### 2015-2016 Officers

President ..... Mary Ann Laudato, Pittsburgh Asphalt Co.  
 Vice President ..... Virginia Weida, Virginia Weida Design  
 Treasurer ..... Sean J. Hayes DC, Hayes Chiropractic  
 Secretary ..... Mary Dilla



## BUSINESS SPOTLIGHT!

Flowers By Terry is a full service florist located in the Caste Village Shopping Center. We specialize in creative and innovative designs to fit any budget or event. We deliver

locally and usually the same day.

Whether your wedding is large and elaborate or simple and intimate, we have unique ideas to make the day special. All our brides are given our personal touch from the advanced planning to the day of the wedding. If you have a vision, we can create the day around it. The same service is available for showers, anniversary parties and birthdays.

We have an extensive line of bereavement gifts that allow you to send not only a condolence to the funeral home but a memorable, heartfelt arrangement with many lovely keepsake items that the family will treasure. We have Eternal Chimes, lanterns, inspirational garden stones, angels, woven tapestry throws and a line of garden accents, all of which can be displayed with fresh floral designs.

In addition to the above, we do all the basic florals as well and invite you in just to smell the flowers!

I would like to take this opportunity to thank all the wonderful members of our Chamber of Commerce who have supported me both with your business and friendship. I cannot believe I am coming up on my 4th year already.

Terry Unger  
 Flowers By Terry  
 Caste Village  
[412.884.0800](tel:412.884.0800)

### Place Your Promotional Items in Chamber Tote Bags!



The chamber will be giving away a total of 300 tote bags during Brentwood Light Up Night (November 19) and Baldwin's Holiday Festival (December 2, 6-9PM). **You can participate by providing 300 promotional items from your business to be placed in the tote bags.** All items should be dropped off at the Brentwood Library (Please label envelope or box "Attention Mary Dilla, BBW Chamber"). **Items must be received by November 8th to allow time to stuff the bags.** A complete listing of all chamber members with phone number will be included in each bag.



### Board of Directors

Amy Burch	Andre Hulsman	Jennifer Scott
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