



THE CHAMBER CHATTER



www.bbwchamber.com

The Official Publication of the Brentwood Baldwin Whitehall Chamber of Commerce • JUNE 2016

PRESIDENT'S CORNER



Dear Fellow Chamber Members,

With Memorial Day behind us, it is officially summer. Normally, our chamber would take a hiatus in the summer. This year, however, we are showing no signs of slowing down. After our June lunch and elections, we head straight into Whitehall's Community Day on June 4th with a booth sponsored by the BBW Chamber. Tote bags with promotional items will be given away to the community. We hope to see many Chamber members support this event. If you did not get a chance to advertise your business on the tote bags, watch for the opportunity next year.

On July 14th we will hold the general chamber meeting during breakfast instead of lunch. Join everyone at Gianna Via's for a different kind of monthly meeting that will give members who find it difficult to attend the lunches a chance to meet and network with other members. Our speaker will be Greg Jones from EDS who will update us on the many activities and initiatives that are going on to revitalize our local commercial districts.

August 16th will be the Food Truck Festival 2016! This event is shaping up to be an extraordinary event for the South Hills. The Chamber is bringing a city trend to the suburbs. Stop by to mingle, network and indulge in delicious foods from Franktuary, SouthSide BBQ, Sugar n Spice Ice Cream and more. The event will be located at Baldwin High School's South Lot. There will be tables set up for dining or get take out to bring home for dinner.

Later in the summer is the 11th annual Community Golf day at South Hills Country Club on Monday August 22nd, and of course the famous and fabulous 51 Corridor Golf Outing on September 19th. We are on our way with the planning and will be sending out information to sponsor the event or donate a prize.

All of these events and activities would not be possible without the people who comprise our Chamber. It is a marvel at how often members step up to lend a hand at organizing or participating whenever the call comes to sign up. I am especially impressed at the new members who are so willing to get involved. We are a strong and vital Chamber and we will remain that way because of our amazing membership. Remember to look to your fellow chamber members first whenever you need a service.

All my best for your continued success,

LUNCHEON & GENERAL MEMBERSHIP MEETING

June 2, 2016

South Hills Country Club

4305 Brownsville Road
Pittsburgh, PA 15227

Noon

Guest Speaker

Craig T. Davis, CDME

President and CEO, VisitPITTSBURGH

Craig Davis is President and CEO of VisitPITTSBURGH, the official convention marketing and tourism promotion agency for Pittsburgh and Allegheny County. In this position, Mr. Davis oversees a \$12 million budget. He directs and manages all VisitPITTSBURGH strategies, operations, activities and a staff of 54 as the nonprofit organization works to achieve its mission: generate convention, trade show and leisure travel business for the Pittsburgh region.

Mr. Davis has worked in the hospitality industry for over two decades. He began his tenure at VisitPITTSBURGH – formerly the Greater Pittsburgh Convention & Visitors Bureau – in 2000 as Executive Director of Convention Sales. In this capacity, Mr. Davis was responsible for overseeing the convention sales and marketing efforts for the new David L. Lawrence Convention Center, the first Gold and Platinum LEED-certified convention center in the world. Mr. Davis was promoted to Vice President of Sales and Marketing in 2007 and to the position of President and CEO in March 2012.

Mr. Davis resides in Murrysville, Pa., with his wife and daughter.

Advance reservations requested

Email Mary Dilla: secretary@bbwchamber.com

\$20 with reservation

\$25 without reservation and non-members

Next Chamber General Meeting

July 14th

8:00AM Breakfast

Gianna Via's Restaurant, Caste Village

3501 BROWNSVILLE ROAD, PITTSBURGH, PA 15227

WOMEN'S NETWORKING LUNCHEON

Friday, June 10, 2016

Noon

South Hills Country Club

4305 Brownsville Road, Pittsburgh, PA 15227

Guest Speakers

Kathy Surma and Linda Ambroso

Kathy Surma and Linda Ambroso will present GEP – girl empowerment pads. Both ladies have been hosting sewing parties for the past couple years to make reusable pads. The idea came to Kathy when she became aware that girls in Zimbabwe miss school one week a month due to lack of sanitary products. Items most needed are girls and woman's underwear. Donations of sewing supplies: thread, needles, fabric, safety pins, is appreciated. Any donations go directly to purchase any materials available in Zimbabwe as we would prefer to stimulate their economy where forty per cent of the population is under 15 years of age; life expectancy is 43.3 years, and one fourth of Zimbabwean children are orphaned due to disease and malnutrition.

Please plan on attending and bring a friend. We welcome members and non-members. Tables are available for ladies who would like to display products or merchandise. Everyone may distribute business cards and give a one minute "commercial".

Lunch for Chamber Members - \$20 - Bring a friend!

Lunch for Non-Members - \$25

Display Table \$10

Please make a reservation by contacting our secretary:

Mary Dilla - secretary@bbwchamber.com

Board of Director Election

At the June 2, 2016 General Membership Luncheon the membership will be electing four chamber members to serve a three-year term on the Chamber's Board of Directors. The government of the Chamber and the direction of its work are vested in the Board of Directors. There being four nominees by the May 11th nominating deadline for the four director seats, the election will be by voice vote. Please plan to attend the luncheon.

Nominees:

Stephen Gardiner – Eber & Associates Insurance

Sean J. Hayes, DC – Hayes Chiropractic

Randy Lutz Ed.D. – Baldwin Whitehall School District

Virginia Weida – Virginia Weida Design

2015-2016 Officers

President Mary Ann Laudato, Pittsburgh Asphalt Co.

Vice President Virginia Weida, Virginia Weida Design

Treasurer Sean J. Hayes DC, Hayes Chiropractic

Secretary Mary Dilla

BUSINESS SPOTLIGHT!

JEFFERSON FINANCIAL GROUP

DISTINCTIVE FINANCIAL SERVICES

Chris Woods and Mark Mikolaj formed Jefferson Financial Group in 1992. Chris's son Nathan joined the firm in 2014. At Jefferson Financial Group we believe that a comprehensive financial analysis is the foundation to building wealth. For each client we conduct a thorough financial evaluation to establish goals and objectives. The resulting financial analysis allows us to formulate strategies to assist our clients in reaching their goals. While a financial analysis cannot guarantee success, we do believe that a financial plan can significantly increase the probability of clients attaining their financial objectives.

Chris and Nathan are Registered Investment Advisor Representative's offering securities and advisory services through Lincoln Financial Securities Corporation "Member SIPC". They develop an overall coordinated investment strategy that incorporates an individual's risk tolerance, time, tax bracket, and income needs. Their investment management processes utilize Asset Allocation Models to ensure clients are well diversified and they do not subscribe to day trading. Their comprehensive financial analysis includes, but is not limited to, the following key areas: financial position (i.e. review of cash flow, assets and liabilities) and protection planning (i.e. review of life insurance needs and group benefits, disability, and long term care insurance).

Should you like a no-cost, no obligation review of your financial objectives please contact: Chris or Nathan Woods at 412-882-9955 or nwoods@securitiesmail.com

Lincoln Financial Securities and Jefferson Financial Group are not affiliated.
4232 Brownsville Road, Ste.159
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LFS-1501454-051616



**BBW Chamber's
11th Annual
Community Golf Day at
South Hills Country Club**

**Monday, August 22nd
\$70 per golfer**



Information at
www.bbwchamber.com

Board of Directors

Amy Burch

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Steve Gardiner

Sean J. Hayes

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Randy Lutz

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