



The Chamber Chatter Box



www.bbwchamber.com

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President's Corner



Spring weather may seem to have passed us by this year, but flowers are visible in bloom everywhere you look! How visible is your business in our community? Are you a blooming flower, or are you the bulb underground? The answer may be different depending on your type of business, but if you need help to increase the visibility in the community, the BBW Chamber of Commerce is a wonderful resource.

As a member of the BBW Chamber, you are already listed in the member directory (both print and on-line), and you have an opportunity to share event announcements and specials through member emails from Mary Dilla monthly. Luncheon attendees also have the opportunity to win a free article in the newsletter each month, and we also have sponsor tables available for both the regular and Women's monthly lunches. The Chamber is also proud to assist in promoting and attending your grand opening/ribbon cutting events.

In addition to all of these ways to network to other BBW Chamber members, we also distribute tote bags to all three communities at Community Days. There are limited logo opportunities for the canvas bags that we have printed, and a member listing goes into every bag that we hand out. You are also welcome to provide literature or a marketing item for these bags that are given out for free to community members. In addition to the Community Days, we will also be handing out Chamber goodie bags to attendees at the Food Truck Event at Baldwin High School in August. If you are a member business that cannot make it to the lunches, these are wonderful ways for you to promote your business to both fellow members and local residents.

Did you know that the BBW Chamber is also online? In addition to our webpage that is constantly updated with current information, you can also find and "like" us on Facebook and Twitter. We share pictures from area events, posts from other Chamber members, and post event information for community days, golf events and the Food Truck event. We hope you find these resources to increase your visibility useful, and we wish all of our members continued success!

Virginia Weida
President

Luncheon & General Membership Meeting

May 3, 2018

South Hills Country Club

4305 Brownsville Road
Pittsburgh, PA 15227

Noon

Guest Speaker

Matt Fazio, Ph.D.

Improving Your Emotional Intelligence

One of the best ways to become successful in business is by understanding your own emotions and the emotions of those around you. But what is emotional intelligence (EQ)? The presentation will introduce the concept and explain the characteristics of EQ. The ways in which EQ can be applied to your professional and personal life and ways to improve your own EQ will be reviewed. Make changes today that can help you lead tomorrow.

Matt works as the Marketing Supervisor at Donnelly-Boland and Associates and is also a member of the Board of Directors for the Chamber. He earned a BA in English from Robert Morris University, an MA in English Literature from Slippery Rock University, and a PhD in Rhetoric from Duquesne University. Matt has taught at various universities in the Pittsburgh-area since 2010, where he teaches courses in communication, literature, and English. He has published and presented scholarly research at national conferences and recently co-authored a middle grade novel, *Detours and Designs*.

Advance luncheon reservations requested

Email Mary Dilla: secretary@bbwchamber.com

\$20 with reservation

\$25 without reservation and non-members

Welcome New Members!

Financial Dimensions Inc.— Jackie Clark

412-498-6978, jclark@fdi.ms

Steel City Hero Hunts Inc. — Vincent Lehmeier

412-377-6807, SteelcityHH@yahoo.com

WOMEN'S NETWORKING LUNCHEON

Friday, May 11, 2018

Noon

South Hills Country Club
4305 Brownsville Road

Guest Speaker

Melanie Patterson, Owner
"The Good OL' Days House"

Melanie Stringhill Patterson is a former Mrs. Pennsylvania who went on to win the title of MRS. UNITED STATES 1993. Melanie spent many years as a kindergarten teacher and soon after the birth of her son Cody in 1995 she became a successful inventor & local manufacturer of a patented baby product called "PIBS-The Disposable Bib on a Roll.

Melanie received a B.S. in Elementary & Early Childhood Education; and a M. Ed. With certification as a Reading Specialist from California University of Pennsylvania and has taught for nearly two decades in both public and private elementary schools.

Currently, Melanie is the owner and proprietress of "The Good OL' Days House" & "The Happy Days Hideaway for Two"; two very unique, not any of your standard vacation house rentals. These charming destination vacation rentals are located on the "main avenue" in North Belle Vernon, conveniently right off Interstate 70, and have entertained guests from all over the United States and Canada who visit Southwestern PA. Visitors enjoy our small-town charm, as well as the bright lights of the city of Pittsburgh & Laurel Highlands Region during their extended stays. It is a real 'time machine' house that has been in her family since 1949 and allows its guests the opportunity to experience a piece of the past with family & friends in the privacy of a home. A real 'home' away from home that takes you on a sentimental journey and as Carol King used to sing – "it's yesterday once more" at The Good Ol' Days House. www.nostalgicguesthouse.com

Plan to attend and bring a friend. We welcome members and non-members. Everyone is invited to distribute business cards and brochures and present a one-minute "commercial." about your business.

If you are looking for new marketing opportunities to showcase your products and services, please reserve a table and share this information. **Display tables (\$15 for chamber members, \$20 for non-members) are limited and will be reserved on a first come first served basis.**

Lunch for Chamber Members - \$20 - Bring a friend!

Lunch for Non-Members - \$25

Please make a reservation by contacting our secretary:

Mary Dilla - secretary@bbwchamber.com

2017-2018 Officers

President Virginia Weida, Virginia Weida Design
Vice President..... Jennifer Scott, ManorCare, Whitehall
Treasurer George Zboyovsky, Brentwood Borough
Secretary Mary Dilla



BUSINESS SPOTLIGHT!



A Gathering Place

On May 28th, immediately following our annual Memorial Day Tribute at the John F. Slater Funeral Home, we will welcome guests for a sneak preview of The Whitehall House, the newest venue for elegant events in the South Hills.

The Whitehall House is conveniently located adjacent to the funeral home, making it the perfect place for funeral luncheons and an excellent venue for showers, birthday, anniversary and retirement parties, reunions, award ceremonies, and community events. It is also an ideal space for professional purposes, with complete audio-visual capabilities.

We will offer the freedom to choose a caterer of your choice or provide your own food. For your convenience, access to our warming kitchen is included with the rental fee.

Whether it is a small intimate gathering, or a more expansive celebration, we have a variety of layout options from which to choose to accommodate parties up to 100 guests. We are committed to providing quality service and are confident that our beautiful modern décor venue will enhance any special occasion.

We are currently accepting bookings for summer. Please visit our website www.TheWhitehallHouse.com or contact our Event Coordinator, Kelly Joyce, at 412-334-4915 for additional information.

Save the Dates!

BBW Chamber Community Golf Day

Monday, June 18th

South Hills Country Club

go to www.bbwchamber.com for registration information

Networking Breakfast

Wednesday, July 18, 8AM, Gianna Via's Restaurant

Have you ever considered running for the Chamber Board of Directors?

The Chamber election for the Board of Directors will take place at the June 7, 2018, General Meeting Luncheon. The membership will be electing four members to fill open Board of Director positions. Each nomination should include a 50 word biography and *submitted to the Chamber Secretary, Mary Dilla at secretary@bbwchamber.com by May 15, 2018.* Consider running for the Board of Directors to lead the Chamber over the next three years.

Board of Directors

Amy Burch, D.Ed.	Sean J. Hayes, DC	Debbie Maddock
Dottie Coll	Andre Hulsman	Jennifer Scott
Matt Fazio, Ph.D.	Mac McIlrath	Virginia Weida
Steve Gardiner	Randy Lutz, Ed.D.	George Zboyovsky