



The Chamber Chatter Box



www.bbwwchamber.com

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PRESIDENT'S CORNER



Dear Fellow Chamber Members,

One year ago, the Board of Directors asked the BBW general membership to participate in a satisfaction survey. It was clear from the results of the survey that a majority of members joined the Chamber to network. Throughout last year, I hope you will agree that we have "stepped up our game" by providing new and interesting ways to network with other members and our community. Most recently, our

local libraries hosted a book club at the Craft House Brewery in Baldwin. What a great way to enjoy an evening out to discuss a good book and enjoy a beverage with other business people in your area. The library directors are going to offer this event again later this year. Watch your email for details. The Chamber will also repeat some successful events from last year. The food truck event, the chili cook-off, and a membership cocktail mixer are scheduled. Our goal is to provide as many varied opportunities as we can to help our members do what they want to do most, network.

- ◆ Membership in the chamber creates networking opportunities
- ◆ It brings credibility to your business.
- ◆ it helps you make business contacts
- ◆ It provides opportunities to participate in Chamber events and programs
- ◆ a chamber membership can help you reach potential clients through member exclusive advertising.

Spread the word to your friends and business associates and convince them to join so that our network will continue to grow. We are still recruiting committee members for the chamber membership committee. See Matt Fazio from Donnelly-Boland & Associates, who is the new chair. Members of this committee have the advantage to meet and get to know new members first.

Of course, I have to mention that spring is here and for the BBW Chamber, EDS and BBOA, this means it is time to think about Golf. Committee members are needed and it is never too early to think about advertising, donating prizes and rounding up a foursome for our big fundraiser. Yet another way to network!

Looking forward to seeing everyone at the May lunch.

All my best for your continued success,

President

LUNCHEON & GENERAL MEMBERSHIP MEETING

May 4, 2017

South Hills Country Club

4305 Brownsville Road
Pittsburgh, PA 15227

Noon

Guest Speakers

Henry Scully

Executive Director
Friends of Flight 93

Stephany Neel Donna Gibson

Development Assistant Board Vice President

Flight 93 National Memorial is the final resting place of the forty passengers and crew members of Flight 93. The site is operated by the National Park Service. The Friends of Flight 93 National Memorial is the official charitable partner of Flight 93 National Memorial.

Established in 2009, the Friends of Flight 93 National Memorial is the official 501(c)3 nonprofit supporting partner of Flight 93 National Memorial. The Friends focus on awareness, education, volunteer support, preservation and stewardship in partnership with the National Park Service.

The Friends of Flight 93 are a varied group, including family and friends of the passengers and crew of Flight 93, people nationwide who have been inspired by these acts of courage, and many residents of Western Pennsylvania who want to be part of the Friends' mission in a hands-on way.
Website, www.Flight93Friends.org

Advance reservations requested

Email Mary Dilla: secretary@bbwwchamber.com

\$20 with reservation

\$25 without reservation and non-members

Next Meeting June 1st, Election of BOD

Speakers from Gateway Rehab addressing Opioid Addiction

Welcome New Member!

New York Life — Joseph Cornell

412-392-3758—jcornell@ft.newyorklife.com

WOMEN'S NETWORKING LUNCHEON

Friday, May 12, 2017
Noon
South Hills Country Club
4305 Brownsville Road
Pittsburgh, PA 15227

Guest Speaker
Dr. Shellie Hipsky
Editor-in-Chief, *Inspiring Lives Magazine*
Executive Director, *Global Sisterhood*

Dr. Shellie Hipsky is the executive director of the new non-profit 501(c)(3) the Global Sisterhood, which guides and supports women and girls toward their dreams and goals. She earned Entrepreneur of the Year in Inspiration and Empowerment, Best Woman in Business and VIP Woman of the Year for her Inspiring Lives, LLC. The latest of her 10 published books, the internationally best selling *Common Threads* trilogy, provides Inspiration, Empowerment, and Balance based on 100 amazing interviews from her *Empowering Women Radio* show. Now, she is delighted to be the new editor-in-chief of *Inspiring Lives Magazine!*

Plan to attend and bring a friend. We welcome members and non-members. Everyone is invited to distribute business cards and brochures and present a one-minute "commercial." about your business. If you are looking for new marketing opportunities to showcase your products and services, please reserve a table and share this information. Display tables are limited and will be reserved on a first come first served basis.

Lunch for Chamber Members - \$20 - Bring a friend!
Lunch for Non-Members - \$25
Display Tables - \$10

Please make a reservation by contacting our secretary:
Mary Dilla - secretary@bbwchamber.com

Reminders:

- **Nominations for the BOD** due to Mary Dilla by May 9th
- Looking for members to serve on the Chamber **Membership Committee**, Contact Matt Fazio (mfazio@donnelly-boland.com) (412) 885-6825 x1138
- Committee members are needed for the **51 Corridor Community Golf Outing** on September 18th. Contact Mary Dilla or Bob McKown (rjmckown@gbaco.com) 412-885-5045

2016-2017 Officers

| | |
|----------------------|--|
| President | Mary Ann Laudato, Pittsburgh Asphalt Co. |
| Vice President | Virginia Weida, Virginia Weida Design |
| Treasurer | Sean J. Hayes DC, Hayes Chiropractic |
| Secretary | Mary Dilla |

BUSINESS SPOTLIGHT!



Just as the Allegheny, Monongahela and Ohio Rivers seamlessly converge at beautiful Point State Park in Pittsburgh, so have my three distinct career paths come together to create a

thriving custom tour business called "**Passport to Pittsburgh, LLC**". The path to this entrepreneurial dream was long and windy. I had a wonderful career as a Brentwood School Teacher and retired to raise my sons. It was then I started a professional storytelling business called Characters by Kim, www.charactersbykim.com, now in its 23rd year. Around four years ago, I started tour guiding in the summers for a Pittsburgh transportation company as a contractor and realized that I could do it better and make more money too! That's when I started Passport to Pittsburgh, a custom tour design company for Pittsburgh and beyond. I am happily approaching my 2-year anniversary!!

On a Passport to Pittsburgh tour you will experience Pittsburgh like never before. Each tour is customized to your groups interests, desires and abilities. We charter tours for groups of 15 or more and provide team building events, celebrations and group outings. My Passport to Pittsburgh "Tourism Trifecta" guarantees: Knowledge, Experience and Fun on every adventure. You will Taste, Explore and Discover the hidden gems, cultural treasures and iconic attractions of Pittsburgh in a new way. Please visit my website, www.passporttopittsburgh.com and follow us on Facebook. I am certain a special adventure awaits you with **Passport to Pittsburgh**.

Kim Adley
412-298-0409
passport2pgh@gmail.com

Place Your Promotional Items in Chamber Tote Bags!



The chamber will be giving away 200 tote bags during Whitehall Community Day (June 3rd). You can participate by providing 200 promotional items from your business to be placed in the tote bag. All items should be dropped off at the Brentwood Library (Please label envelope or box "Attention Mary Dilla, BBW Chamber"). **Items must be received by May 25th to allow time to stuff the bags.** A complete listing of all chamber members with phone number will be included in each bag.

Board of Directors

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|----------------|------------------|------------------|
| Amy Burch | Andre Hulsman | Jennifer Scott |
| Dottie Coll | Mary Ann Laudato | Terry Unger |
| Steve Gardiner | Randy Lutz | Virginia Weida |
| Sean J. Hayes | Debbie Maddock | George Zboyovsky |