



The Chamber Chatter Box



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President's Corner

I write this month's message with a bit of sadness. As many of you know our fellow Chamber member Frank Mihalovich passed away Wednesday, February 19, 2014. I did not know Frank outside of the Chamber but always enjoyed sitting with him at the Chamber luncheons and engaging with him in small talk at our events. He was always very kind and I know he enjoyed being a part of the BBWCC. Frank was a member of Brentwood E.M.S. for 34 years and was currently serving as their President. As we are all aware he also served as the Brentwood E.M.S. representative to the Brentwood Baldwin Whitehall Chamber of Commerce. He was a Director and Instructor of the Carrick Sportsman Club, Judge of Elections for his voting district and Chairman of the Civil Service Commission in Brentwood. I had the opportunity to attend a Mass at St. Sylvester's Church in his memory and many of his friends and colleagues spoke of a man that dedicated his adult life to the service of his community. I hope and pray that the same can be said of all of us one day. Rest in peace my brother, the Brentwood Baldwin Whitehall Chamber of Commerce will miss you greatly.

On a much lighter note I am very excited to announce the Brentwood Baldwin Whitehall Chamber of Commerce Emerald Awards Luncheon. We are celebrating a rich history of "Promoting Growth and Excellence for over 55 years". Our Chamber began operating in 1959 and has continued to grow and thrive to this day. The Luncheon will be held on Thursday, April 3, 2014 at the South Hills Country and will include:

- ◆ Honoring of Past Presidents
- ◆ Presentation of the 2014 BBWCC Educational Grant
- ◆ Chamber Business Recognition – businesses in the Chamber will be recognized by their years in business

The Emerald Awards Committee is working very hard to make this a very special lunch for our organization. You DO NOT want to miss this one! Look for your invitation in the mail this week. Also feel free to invite guests so they can get a feel for what the Chamber is all about.

I have to tell all of you that we as a board are having so much fun this year. We have a great chemistry and we are getting a lot accomplished to make our Chamber grow and thrive. I encourage the membership to continue to look for opportunities to serve on these committees. It is a great chance to serve and also to get your business recognized which drives business in the door.

Luncheon & General Membership Meeting

March 6, 2014

South Hills Country Club

4305 Brownsville Road

Noon

EDS Update & Meet the Mayors

Guest Speakers

Gregory Jones,

Executive Director of Economic Development South

Dennis Troy, *Mayor of Brentwood Borough*

David Depretis, *Mayor of Baldwin Borough*

James Nowalk, *Mayor of Whitehall Borough*

Gregory Jones will give us an update on the plans and activities of Economic Development South as they expand through the 51 Corridor areas. The mayors of Brentwood, Baldwin and Whitehall boroughs will give also give a brief update.

Advance reservations requested

Contact Mary Dilla at 412-884-1233 or

email: secretary@bbwwchamber.com

\$20 with reservation

\$25 without reservation and non-members

Next Chamber Luncheon April 3rd

Emerald Awards

Annual Appreciation Luncheon and Student Educational Grant Presentation

Business philosopher Jim Rohn put it so well...

"It takes time to build a corporate work of art.

It takes time to build a life. And it takes time to develop and grow.

So give yourself, your enterprise, and your family the time they deserve and the time they require."

and the same goes for our participation in the Chamber! Giving of our money is important, but what grows our Chamber is the giving of your time.

To your success...

- Steve Gardiner

WOMEN'S NETWORKING LUNCHEON

March 14, 2013
Noon
South Hills Country Club

The monthly luncheon meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on **Friday, March 14, noon, at South Hills Country Club**. Please plan on attending and bring a friend. We welcome members and non-members. Everyone will pass out cards and brochures and present a one-minute "commercial."

Guest Speaker

Julie Peterson

Personal Branding Expert, Color & Image Analysis
House of Colour Pittsburgh

Northside resident Julie Peterson is bringing color back in a big way to Pittsburgh! 10 years ago Julie Peterson, Owner at House of Colour Pittsburgh discovered personal color analysis & the rest as they say is history! A friend invited Julie for a color analysis whilst living in London, England, she was skeptical at first that each person couldn't look good in any color palette. 'After the class, I felt and looked like a different person' said Julie. Everyone has individual skin tones, eye and hair colors, we actually analyze the undertones of your skin and give you complementary color choices that will drastically enhance your whole image. You will look healthier, younger and more self-confident!

Lunch for Chamber Members - \$20 - Bring a friend!

Lunch for Non-Members - \$25

Display Table \$10

Please make a reservation by contacting our secretary:
Mary Dilla at: 412-884-1233 / secretary@bbwchamber.com

"The Business of Franchising: Advice from the Experts"

Friday, March 14, 2014 - 7:30 - 9:00am

Hosted by the Center for Women's Entrepreneurship, Chatham University
Come and hear about franchising from local Chamber Members: Michelle Rice, **McDonalds** and Dottie Coll, **Two Men and a Truck!** Learn about the cost to open a franchise versus starting your own business, the specific protocols required of a franchise location, and how corporate offices support franchise operations. Also hear why they chose the franchise they did and what you should consider before opening a franchise!

Registration information:

<http://www.chatham.edu/cwe/events/wblbseries/>

Welcome New Member!

Baiano Construction Inc.— Anthony Vecchio

4842 Streets Run Road, 412-881-5411

2013-2014 Officers

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BUSINESS SPOTLIGHT!



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Paragon Office Products is a locally owned company serving the needs of businesses of all types and sizes. Paragon is owned by Bill Gallagher, a Brentwood native and life-long resident and Dave Hetzler, a North Hills guy who "crossed the river" to the South Side. With more than 20 years of office supply experience, we offer a wealth of insight and understanding to address the needs of all of our customers --from individuals working out of home offices to Fortune 500 companies.

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At Paragon, we understand that our customers are our most important asset and that your satisfaction is vital to our success. Our commitment to you is an unwavering determination to provide the products you need with the value and service you should always expect.

We look forward to meeting you soon!

Bill and Dave

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