

WOMEN'S NETWORKING LUNCHEON

February 10, 2017

South Hills Country Club

4305 Brownsville Road
Pittsburgh, PA 15236

Noon

Guest Speaker

Diane Lazarowicz

DiSC ... The Language of Leaders!

Every person has a unique personality. However, we do have certain behaviors that can unify us. The DiSC model of human behavior is based on the 1928 work of psychologist Dr. William Marston and used by over 40 million people worldwide.

Learn how to improve work productivity, teamwork and communication. Join us to learn the four different behavior styles and how this valuable insight can motivate, inspire and reduce conflict with clients and co-workers.

Diane Lazarowicz is the President of Top Performance Results, LLC, where she has developed relationship building strategies using the personality indicator tool DiSC to help clients understand why people react and interact the way they do. This knowledge helps them improve business relations and achieve higher sales results.

Plan to attend and bring a friend. We welcome members and non-members. Everyone is invited to distribute business cards and brochures and present a one-minute "commercial." about your business. If you are looking for new marketing opportunities to showcase your products and services, please reserve a table and share this information. Display tables are limited and will be reserved on a first come first served basis.

Lunch for Chamber Members - \$20 - Bring a friend!

Lunch for Non-Members - \$25

Please make a reservation by contacting our secretary:

Mary Dilla - secretary@bbwchamber.com

Welcome New Members!

Air Force Recruiting— SSgt. Kyle Gimbel,
412-881-1577, Kkyle.gimbel@us.af.mil

Inspiring Lives Magazine—Rachel Dayoub,
412-445-0525, R.dayoub@inspiringlivesmagazine.com

Paramount Senior Living at South Hills—Carolyn Carlin,
412-650-3100, ccarlin@paramounsl.net

2016-2017 Officers

President Mary Ann Laudato, Pittsburgh Asphalt Co.
Vice President Virginia Weida, Virginia Weida Design
Treasurer Sean J. Hayes DC, Hayes Chiropractic
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BUSINESS SPOTLIGHT!

Last month, the Baldwin, Brentwood and Whitehall Public Librarians had the wonderful opportunity to address their Chamber. It was our hope to share what may have been some new and surprising information with regard to how 21st century libraries serve their patrons. In addition, we wanted to start a conversation about your collective concerns and the challenges you face as business and community leaders.

We truly enjoyed putting our brief oral presentation together, but what we most enjoyed was the feedback and contributions we received from the audience that day.

No organization is better poised to take a leadership role in facilitating change than the public library. We are trusted democratic institutions. I would argue that there is no stronger platform for convening, conversing and collaborating in order to create changes that can make our communities stronger.

So let's not end the conversation there. Rather, let's consider it as just the starting point of a larger continued discussion. In order for that to happen, we need to hear from you. All three libraries would welcome your feedback and ideas. We would love to work with you. Contact us at any time—about anything. It's time for some out-of-the-box thinking with regard to libraries!

Paula Kelly-Whitehall Public Library - kellyp@einetwork.net

Dennis Luther-Brentwood Public Library - lutherd@einetwork.net

Jenny Worley-Baldwin Public Library - worleyj@einetwork.net

Please share our message with your co-workers, customers and clients. Public awareness means everything. Because the more we hear from our communities, the better we can serve them.

Paula, Dennis and Jenny
p.s. --And don't forget to ask,
"What are you reading?"



Chamber Book Group

Periodically in the newsletter, we will highlight a particular book, one specifically tailored for Chamber members. Then we'll set a date at one of our awesome local restaurants to meet for drinks, snacks, and book talk. We can't wait!

Stay tuned for additional details and our first book pick.

Dennis, Jenny and Paula

Board of Directors

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