



The Chamber Chatter Box

HAPPY NEW YEAR

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The Official Publication of the Brentwood Baldwin Whitehall Chamber of Commerce • JANUARY 2012

President's Corner



Happy New Year!

A very special friend shared this story with me. I hope all of you will enjoy it as much as I have.

Who Packed Your Parachute

by Author Unkown

Sometimes in the daily challenges that life gives us, we miss what is really important. We may fail to say hello, please, thank you, congratulate someone on something wonderful that has happened to them, give a compliment, or just do something nice for no reason.

Charles Plumb, a US Naval Academy graduate, was a jet pilot in Vietnam. After 75 combat missions, his plane was destroyed by a surface-to-air missile. Plumb ejected and parachuted into enemy hands. He was captured and spent 6 years in a communist prison. He survived the ordeal and now lectures on lessons learned from that experience.

One day, when Plumb and his wife were sitting in a restaurant, a man at another table came up and said, "You're Plumb! You flew jet fighters in Vietnam from the aircraft carrier Kitty Hawk. You were shot down!"

How in the world did you know that?" asked Plumb. "I packed your parachute," the man replied. Plumb gasped in surprise and gratitude. The man grabbed his hand and said, "I guess it worked!"

Plumb assured him, "It sure did. If your chute hadn't worked, I wouldn't be here today."

Plumb couldn't sleep that night, thinking about that man. Plumb kept wondering what the man might have looked like in a Navy uniform. He wondered how many times he might have seen him and not even said good morning, how are you or anything, because you see, he was a fighter pilot and the man was just a sailor. Plumb thought of the many hours that sailor had spent in the bowels of the ship, carefully weaving the shrouds and folding the silks of each chute, holding in his hands each time the fate of someone he did not know.

Now Plumb asks his audience, "Who is packing your parachute?" Everyone has someone who provides what they need to make it through the day. Plumb also points out that he needed many kinds of parachutes when his plane was shot down.

As you go through your week, month, and even New Year, recognizes the people who have packed your parachute and enabled you to get where you are today!

Debbie Maddock

Luncheon & General Membership Meeting

January 5, 2012

Thee Olde Place Inn
1209 Streets Run Road
Pittsburgh, PA 15227

Noon

Guest Speaker: Rich Fitzgerald
Allegheny County Executive

Advance reservations requested:
Contact Mary Dilla at 412-884-1233 or
email: secretary@bbwchamber.com
\$15 with reservation \$18 without

*Next luncheon and general meeting February 2 at
Calabria's
3107 Library Road, 15234*

Welcome New Chamber Members!

Denillo Heating & Cooling, Inc.

Guy Denillo / 412-885-2884 gdenillo@aol.com

Minuteman Press South Hills

Susan Giegel / 412-531-0809 info@mmpsouthhills.com

Union-Finley Messenger Newspaper

Kelly Frost / 412-653-3272 kfrost@unionfinley.com

Capozzi Electric Inc.

Chris Capozzi / 412-655-9200 Capozzelectric@comcast.com

Thank you
2012
Sponsor



WOMEN'S NETWORKING LUNCHEON

New Venue

The monthly luncheon meeting of the Women's Networking of the Brentwood Baldwin Whitehall Chamber of Commerce will meet on

**Friday, January 13,
Steel Center Area Vocational Technical School,
565 Lewis Run Road, Jefferson Hills, PA 15025**

Since South Hills Country Club is closed for remodeling, this is a perfect opportunity to try something new!

In addition to lunch, we have the option of having a **spa service performed by the cosmetology department.**

If you are interested, you can choose a manicure and pedicure \$15, Manicure with paraffin wax treatment \$10, or a Facial with a manicure \$15.

**Appointments need to be scheduled.
All appointments will be for 10 o'clock.**

To make an appointment, please email Lori Warabow, lwarabow@scavts.net or leave a message at 412-469-3200, x2542.

To enter the school, drive to the very top of the hill and enter at the back of the building. Students from both Baldwin and Brentwood attend classes at the school. The food service class will be preparing lunch.

Lunch for Chamber Members - \$15 - Bring a friend!
Lunch for Non-Members - \$18

For Lunch Reservations, please email Mary Dilla at secretary@bbwchamber.com.

Please make your reservations by January 5.

2012 Membership Plaque Inserts

Thank you to our members who have paid their 2012 dues. Watch your mail for your 2012 membership plaque insert, they should be mailed out by the end of the month.

To remain in good standing, all outstanding membership dues should be sent to the chamber secretary as soon as possible.

2011-2012 Officers

PresidentDebbie Maddock, First Commonwealth Bank
Vice PresidentSteve Gardiner, Eber Associates
TreasurerBarb Allemeng, Allemeng Concrete & Masonry
SecretaryMary Dilla

BUSINESS SPOTLIGHT!



Parkvale Bank & First National Bank:

Two Banks Growing Stronger to Serve You Better

Parkvale Savings Bank has joined First National Bank (FNB) as the fourth largest Pennsylvania-based institution with approximately \$11.6 billion in combined assets. The merger is a great fit, with the commitment of both banks to serve the banking needs of residents and businesses of Parkvale's communities in Pennsylvania, Eastern Ohio and West Virginia. Like Parkvale, FNB has a genuine concern for their customers and their communities.

In fact, FNB will provide even more product and service choices, including expanded wealth management, insurance and investment offerings and enhanced Business Banking Solutions.

Additionally, Parkvale employees, who have worked so hard to make banking experiences and Parkvale one of the best in the region, will continue to serve customers like before.

Our Caste Village Branch manager, Deb Petraglia, welcomes you to the FNB family. She can be reached at 412-882-8860.

2012 Chamber Awards

The general membership is asked to nominate candidates during the month of January for the 2012 Chamber Awards. Nomination forms will be emailed to all chamber members and available on the chamber website. Nominees will be contacted, and have until February 28th to detail how they meet the criteria for awards. Those entries will be judged on merit by the University of Pittsburgh Small Business Development Center under the direction of Ray Vargo and announced at the April Luncheon. Finalist will be announced in the April newsletter.

Board of Directors

Barb Allemang	Steve Gardiner	Debbie Maddock
Julie Beck	Mary Halerz	Bob McKown
Dottie Coll	Larry Korchnak	Dave Schultz
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