



The Chamber Chatter Box

Happy
New Year! 2017



www.bbwchamber.com

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PRESIDENT'S CORNER



On behalf of the Board of Directors of the BBW Chamber of Commerce, I would like to wish you all a very Happy New Year!

At this time of year many of us make resolutions to do something we have not been able to do in the previous year. I would like to appeal to you to make the BBWC one of your resolutions. Resolve to get more involved this year and to get a better value for your membership. The chamber is a great way to promote your business and to meet other likeminded people and make fantastic new friendships.

In January, we will begin to recruit committee heads and committee members for some upcoming chamber events. Consider becoming involved in the Food Truck event, the Chili Cook off and our main fundraiser for the year, the Corridor Golf Outing. Being involved one on one with members while event planning is a great way to tell other members about yourself and what your business has to offer. Any member is welcome on any committee at any time. Just pick an event that interests you and sign up!

Another great way to be involved in the Chamber is to help it grow. 2016 has seen tremendous growth in our membership. The word is out. The BBWC is the place to be! Let's continue the momentum by making the month of February a membership drive month. Plan to bring a guest who could be a potential member to the February lunch. Details will be announced at the January lunch.

With so many new businesses showing up in our South Hills communities, there is no reason why 2017 cannot see an even larger and more vital Chamber of Commerce than ever. Thank you for everything you all have done in the past year. We could not do it without you!

All my best for your continued success,

President

LUNCHEON & GENERAL MEMBERSHIP MEETING

January 5, 2017

Gianna Via's Restaurant

Caste Village
5301 Grove Road
Pittsburgh, PA 15236

Noon
Guest Speakers

The Librarians!

Paula Kelly, Whitehall Library
Dennis Luther, Brentwood Library
Jenny Worley, Baldwin Library

Join Paula, Dennis and Jenny in an open discussion about how libraries can better help your communities. Hear them highlight current services and programs, as well as planned future collaborations to better serve the BBW area. They will also lead a discussion with chamber members on how they can help solve community problems, raise awareness of local issues and build partnerships with local businesses and community leaders to reach and help more people.

Advance reservations requested:

\$20 with reservation

\$25 for non-members and those without a reservation

Contact Mary Dilla - secretary@bbwchamber.com

Next luncheon and general meeting February 3rd
at South Hills Country Club.



Congratulations to chamber member, **William P. Egan, CPA, PC**, Better Business Bureau 2016 Torch Award for Ethics

recipient, small business category. Read more about Bill and his business on the chamber website, bbwchamber.com

THANK YOU POLAR PLUNGERS!

To John Slater and the polar crew thank you for taking the plunge! Chamber Members, we truly appreciate your support of our polar crew and the Chamber!



WOMEN'S NETWORKING LUNCHEON

January 13, 2017

Gianna Via's Restaurant

Caste Village
5301 Grove Road
Pittsburgh, PA 15236

Noon

Guest Speaker

Melanie Fitzpatrick

Life Coach and Transformation Guide

Women often hold themselves back in their careers because of their own 'inner glass ceiling' and are frustrated by their lack of career growth and expansion. Are you a woman who feels like you're capable of so much more, yet you are not making the progress you yearn for? So, what's missing? The Confidence Factor! Learn how to play big with Melanie Fitzpatrick as she shares 4 essential exercises to building Your confidence!

Melanie is a Certified Life Coach and Transformation Expert, Workshop Facilitator & Professional Speaker. She specializes in guiding Women through successful Career Re-inventions, professional and personal Transitions in order to create thriving next chapters with confidence and Mindset mastery.

She is the founder of Live in YOUR Truth™ platform, Podcast Host of Live in YOUR Truth Radio and the Truth & Vision Video Channel.

In 2014 she made a bold move to leave a successful corporate sales career where she managed a Multi-million dollar portfolio of fortune 500 clients, in order to create a meaningful, mission inspired life.

Today after a successful career re-invention, she combines her extensive Personal Development Training and Business expertise to guide people to live in alignment with their unique gifts, skills and purpose in order to create a meaningful and successful personal and professional life!

Lunch for Chamber Members - \$20 - Bring a friend!

Lunch for Non-Members - \$25

Please make a reservation by contacting our secretary:

Mary Dilla - secretary@bbwchamber.com

Welcome New Member!

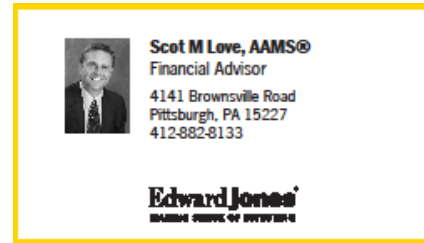
Keller Williams—Cyndi Saxe Schmidt, 412-884-3800

Mac McIlrath—Mac13@kw.com/ 412-882-9002

2016-2017 Officers

President Mary Ann Laudato, Pittsburgh Asphalt Co.
Vice President Virginia Weida, Virginia Weida Design
Treasurer Sean J. Hayes DC, Hayes Chiropractic
Secretary Mary Dilla

BUSINESS SPOTLIGHT!



Our team is dedicated to serving our clients by helping them achieve their serious long term financial goals. We understand how important it is to know our clients & their families and to implement a specific plan for each person individually. My role as a Financial Advisor is to provide financial strategies, including wealth protection and transfer strategies. The process is to monitor, inform, and recommend adjustments to investments when necessary.

Assessing an individual's tolerance for RISK is the starting point. Then goals are documented and realistic expectations are set. As a client moves toward their goals some strategies will change because tolerance for RISK changes when they go through various life stages or events.

The annual reviews allow us to measure the progress, review RISK tolerance, and discuss any necessary adjustments. In addition, our quarterly contact, and occasional check-in call help us deepen our relationships with our clients.

We strive to make a meaningful and positive impact in our client's lives. We provide this exceptional service in a professional, personal, and friendly manor from our office in Brentwood, Pennsylvania

Scot M. Love
Edward Jones Financial
Advisor
Member SIPC

IS YOUR 2017 CHAMBER DUES PAID?

REMINDER: Your 2017 Membership Dues must be paid by January 20th to be listed in the printed Chamber directory. You will be notified via email when the 2017 Directory is posted on the Chamber website.

Contact Mary Dilla with any updates to your listing!

Your new 2017 Chamber Membership plaque insert will be mailed soon. Those requesting a print directory will receive it in the mail in February.

Board of Directors

Amy Burch	Andre Hulsman	Jennifer Scott
Dottie Coll	Mary Ann Laudato	Terry Unger
Steve Gardiner	Randy Lutz	Virginia Weida
Sean J. Hayes	Debbie Maddock	George Zboyovsky