



The Chamber Chatter Box

Happy
New Year! 2016



www.bbwwchamber.com

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PRESIDENT'S CORNER



The year 2015 has been a memorable one for your BBW Chamber. We have had many interesting and informative speakers and events that have made your membership in the chamber a better value than ever! We had a fun food truck event that brought the city trend to the suburbs. Members hosted several mixers for an opportunity to meet and network in the evening. We heard from speakers in the banking industry with market trends and predictions, using magic and mentalism in your business, Rebuilding Together Pittsburgh and the Green Building Alliance just to name a few. We had our first summer networking breakfast and of course our famous 51 Corridor Communities Golf Outing. We are also proud to provide a special networking group that focuses on the issues of Women in Business. Our members are active and we have seen an increase in attendance at our networking luncheons and after hour's events.

We currently have a full and diverse Board of Directors who are rolling up their sleeves and helping to move our chamber forward. We continually seek out speakers with interesting topics to benefit your business. We consistently welcome new members each month and we expect to see more growth with the addition of a membership committee in 2016. Thank you to all those who stepped up and joined this new and important committee. Having a larger membership will benefit all members by greater exposure of your business through networking.

Looking forward to the New Year, we will continue to work together on our alliance with EDS and BBOA and hope to continue the trend of growing membership and fellowship as we stand together to strengthen our communities. The New Year is also a good time to thank those individuals who have gone above and beyond in their service to the Chamber. We greatly appreciate your time and commitment to our communities. I would be remiss if I also did not give a special thank you those individuals who make the supreme volunteering effort of jumping into the icy river waters on January 1st to benefit our organizations. You are better men and women than I.

Together with the Brentwood Baldwin Whitehall Chamber of Commerce, I wish all our members a prosperous 2016!
Happy New Year!

LUNCHEON & GENERAL MEMBERSHIP MEETING

January 7, 2016

South Hills Country Club

4305 Brownsville Road
Pittsburgh, PA 15227

Noon

Guest Speaker

Michael R. Wholihan, Ed.D.

Human Resources Do's and Don'ts

Your Team = Your Results

Effective Strategies utilized by Small Businesses

- Organizational Management
- Answers before Problems Arise
- Customized Policies & Procedures
- Internal Communication Strategies
- Comprehensive Take-A-Way HR Tools
- Leading with Direction, Accountability at South Hills Country Club

Michael R. Wholihan, Ed.D. joined the Small Business Development Center of the University of Pittsburgh in 2004 to infuse his passion for entrepreneurship and education in support of the University's mission for regional economic development. Michael is committed to broadening our region to assist business owners with profitability and sustainability. He was born and raised in a family business, He was co-owner of the company as they tripled the staff size, and secured an SMA loan to finance the building of a new office location.

Additional information about Mr. Wholihan's presentation can be found on the Chamber website.

Advance reservations requested:

\$20 with reservation

\$25 for non-members and those without a reservation

Contact Mary Dilla - secretary@bbwwchamber.com

Next luncheon and general meeting February 4th
at South Hills Country Club.

THANK YOU POLAR PLUNGERS!

To John Slater and the polar crew thank you for taking the plunge! Chamber Members, we truly appreciate your support of our polar crew and the Chamber!



WOMEN'S NETWORKING LUNCHEON

Friday, January 8, 2016
Noon
South Hills Country Club
4305 Brownsville Road
Pittsburgh, PA 15227

Please plan on attending and bring a friend. We welcome members and non-members.

This month we will take the opportunity to network with each other to learn more about you and your business.

If you or any of your friends are looking for new marketing opportunities to showcase your products and services, please reserve a table and share this information. Display tables are limited and will be reserved on a first come first served basis.

Lunch for Chamber Members - \$20 - Bring a friend!
Lunch for Non-Members - \$25
Display Table \$10

Please make a reservation by contacting our secretary:
Mary Dilla - secretary@bbwchamber.com

Welcome New Members!

Carlins Tax and Financial Services— Daniel A. Carlins
412-207-7720 / carlinsd@hvest.net

Edward Jones Investments—Scot Love
412-882-8133 / scot.love@edwardjones.com

MRTSA (Medical Rescue Team South Authority)
Jesse J. Siefert /412-343-5111/jsiefert@mtrsa.com

MedExpress Urgent Care —Alexander Negle
304-276-2679 / alexander.negle@medexpress.com

Milan Stanojevic, Inc. Home Inspections —
Milan Stanojevic /412-207-9738/milmarstan@comcast.net

State Farm Insurance—Brian L. Warnick
724-880-7743 / Brian.Warnick.FFDH@StateFarm.com

2015-2016 Officers

President Mary Ann Laudato, Pittsburgh Asphalt Co.
Vice President Virginia Weida, Virginia Weida Design
Treasurer Sean J. Hayes DC, Hayes Chiropractic
Secretary Mary Dilla

BUSINESS SPOTLIGHT!

Jefferson Regional Foundation

The mission of the Jefferson Regional Foundation is to improve the health and well-being of the community served by Jefferson Hospital through grant making, education and outreach.

To date, the foundation has awarded about \$2 million to nonprofits and initiatives that aim to improve wellness and socio-economic conditions for struggling populations in the region that surrounds the hospital in Jefferson Hills.

Grant Making: With a broad interest in community health, the Foundation focuses on three priority areas: health access and prevention, child and family outcomes, and strengthening populations and communities

Jefferson Service Area: The Foundation's geographic focus south of Pittsburgh, PA is dedicated to the service area of Jefferson Hospital of the Allegheny Health Network. Our focus is the South Hills and lower Mon Valley of Allegheny County, as well as nearby communities in adjoining counties.

Community Resources: The Foundation also seeks to promote the health and vitality of communities by gathering and sharing information about local resources, data and emerging needs.

Mary Pham-Gruber, Executive Director
mary.pham-gruber@jeffersonregional.com
412-267-6771
www.Jeffersonrf.org

IS YOUR 2016 CHAMBER DUES PAID?

REMINDER: Your 2016 Membership Dues must be paid by January 12th to be listed in the printed Chamber directory. The directory will be mailed to you in early February.

Contact Mary Dilla with any updates to your listing!

Your new 2016 Chamber Membership plaque insert will be mailed along with the 2016 print directory in early February.

Board of Directors

Amy Burch	Andre Hulsman	Jennifer Scott
Dottie Coll	Mary Ann Laudato	Terry Unger
Steve Gardiner	Randy Lutz	Virginia Weida
Sean J. Hayes	Debbie Maddock	George Zboyovsky